

## PENTAGON IMPEX INTERNATIONAL, INDIA

BUSINESS CONSULTANCY SERVICES		OUR TRAINING PROGRAMS / WORKSHOPS	
S. No	Business Consultation Module	S. No	Name of Training Program/Workshop
		<b>A</b>	<b>Our Signature Programs Series</b>
1	Capturing " <b>Strategic Vision</b> " through Business Meditation™ - A Powerful Tool for Organizational Growth	1	<b>BE YOUR BEST - LEADER</b> (Life Transforming Training Workshop)
2	Creating <b>Road Map</b> for Strategy Implementation, Monitoring & Course Correction	2	<b>BE YOUR BEST - SME</b>
3	IT Strategy & Consulting	3	<b>BE YOUR BEST - INNOVATOR</b>
4	Web Presence Management - Enhancing Digital Footprints	4	<b>BE YOUR BEST - TEACHER</b>
5	Measuring Execution Competence ( <b>ECM</b> ) of the Employees / Orgn.	5	<b>BE YOUR BEST - STUDENT</b> (Developing Extra Edge for Success in Corporates)
6	Stepping up Cultural Transformation	6	<b>BE THE BEST - PARENT</b>
7	Enhancing Employee Engagement	7	<b>BE YOUR BEST - TEENAGER</b> (for 13 - 17 years age group)
8	Aligning Teams	8	<b>BE THE BEST - WOMAN OF SUBSTANCE</b>
9	Enhancing Sales - Lead Generation, Getting Referrals & CRM	9	<b>BE YOUR BEST - NEGOTIATOR</b>
10	21st Century Leadership Development	10	<b>BE YOUR BEST - SALESMAN</b>
11	Performance Appraisal System	11	<b>BE YOUR BEST - TRAINER</b>
		12	<b>BE YOUR BEST - EMIRATI</b> (for UAE nationals)
		13	Train the Trainer for <b>BE YOUR BEST</b> Series
		<b>Effective Corporate Leadership in 21st Century</b>	
		How to Leapfrog Growth in 21st Century (Leadership Module-1)	
		Growth Grows on Greatness (Business Excellence) (Leadership Module-2)	
		Progressive Mindsets (Leadership Module-3)	
		Futuristic Leadership (Leadership Module-4)	
		<b>Strategy Building &amp; Execution</b>	
		15	Crafting Your Strategy Workshop
		16	Strategy Execution
		<b>C</b>	<b>Sales &amp; Marketing</b>
11	Preparation of Departmental Manuals / Departmental SOPs	17	Key Account Management (KAM) & Handling Government Business
12	Training Needs Assessment	18	Negotiation Skills
13	Job Descriptions & KRAs	19	Effective Selling Process
14	Competency Mapping	20	Handling Customer Complaints & Effective Client Servicing
15	Preparation & Implementation of HR Systems & Processes		
16	Balanced Score Card and its Implementation		
17	Key Account Management and its Implementation		
18	Employee Satisfaction Surveys		
19	Preparation and Writing of Marketing Plans		

## PENTAGON IMPEX INTERNATIONAL, INDIA

<b>BUSINESS CONSULTANCY SERVICES</b>		<b>OUR TRAINING PROGRAMS / WORKSHOPS</b>		
S. No	Business Consultation Module	S. No	Name of Training Program/Workshop	
20	Preparation and Writing of Business Plans	<b>D</b>	21	Advanced Selling Skills (Selling more thru NLP)
21	Consultancy / Training on Food Safety & Hygiene including HACCP / ISO 22000 Implementation		<b>HRM, Soft Skills &amp; Others</b>	
			22	How to Become Super Rich - Achieving Financial Freedom
			23	The 8 Epitomes of Effective Existence
			24	Effective Delegation & Empowerment
			25	Strategy Building & Execution
			26	Effective "Execution" through Intentional Excellence
			27	Balanced Score Card - Executing Strategy & PMS
			28	The "Power" of Induction Programs
			29	Change Management - Adopt & Adapt
			30	<b>Employee Retention – The War on Attrition</b> - Attract, Motivate, Manage & Retain Different Generations at Work
			31	Best HR Practices – Global Perspective
			32	Communication Skills
			33	Presentation Skills
			34	Team Consciousness (Training Program)
			35	Team-Building (Workshop)
			36	Time Management - Overcoming Procrastination and Effective Delegation
			37	Social & Interpersonal Skills
			38	"52 Ways to a Life of Sustained Success" (Success by Choice)
			39	How to Lead a Disease Free & Stress Free Life / Work Life Balance
			40	Emotional Intelligence in Work-groups
			41	The Power of "TRUST"
			42	<b>Train The Trainer (General)</b>
			43	Finance for Non Finance Executives
			44	Effective Corporate Families in 21st Century (Training Program)
			45	Sexual Harassment of Employees & Gender Bias at Workplace
		<b>E</b>	<b>Creativity &amp; Innovation</b>	
			46	Nurturing Imagination, Creativity & Innovation in 21st Century
			47	Creative Problem Solving & Decision Making

**PENTAGON IMPEX INTERNATIONAL, INDIA**

<b>BUSINESS CONSULTANCY SERVICES</b>		<b>OUR TRAINING PROGRAMS / WORKSHOPS</b>	
<b>S. No</b>	<b>Business Consultation Module</b>	<b>S. No</b>	<b>Name of Training Program/Workshop</b>
		48	Creative Conflict Resolution Among Peers & Workgroups
		49	6 Step Problem Solving Process
		<b>F</b>	<b>Global Diversity, Culture, Etiquette, Fine Dining</b>
		50	Indian Business Culture - How to do Business with India
		51	Spoken English, Body Language, E-mail & Phone Etiquette Training
		52	Global Business Culture - How to do Business with ...20 Countries
		53	Etiquette - International Behavior, Business Courtesy Manners
		54	Etiquette - Dining Table Techniques, International Formal Culinary Rules
		55	Global Business Etiquette - Formal Dress Code & Personal Elegance
		<b>G</b>	<b>Kaizen and 5 S - Training &amp; Implementation</b>
		<b>H</b>	<b>Food Safety, HACCP, ISO 22000 &amp; Internal Audit Training</b>
		56	Preparing Yourself for HACCP Certification - Food Safety & Hygiene
		57	Training on Food Safety & Hygiene (Level 1 to Level 5 trainings)
		58	Extending Exemplary Customer Service
		59	Handling Customer Complaints with a Smile
		60	Etiquette - Dining Table Techniques, International Formal Culinary Rules
		61	Vendor Selection & Vendor Audit
		62	HACCP / ISO 22000 Training
		63	The FSSAI Act and Rules – with latest updates
		64	Internal Audit of Food Safety Structure and Plan
		65	<b>Sexual Harassment of Employees &amp; Gender Bias at Workplace</b>